HGACBuy Solicitation: AO04-26

Response Pricing Form

Respondent:	UFA, Inc						
Catalog Pricing				Other Pricing			
Type of Equipment, Options, or Services	Manufacturer	Manufacturer MSRP/List Price Book Name (List price book SHALL be included separately, in proposal response)	Point of Purchase Percentage Discount-Off-List	Description	Manufacturer	STANDARD Pricing (e.g. extended warranties, installation cost/hour, etc.)	Point of Purchase Discount-Off-Standard Pricing
* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)							
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purchase (list pricing shall NOT be priced here, but separately)							
* Respondent shall use this form to price additional items or services not found on the manufacturers' catalog/list price books (under the "Other Pricing" columns)							
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)							
Airside Driving Simulator - Complete w/licenses Mobile Style Positon/Cage ea.	UFA, Inc	Customization Categories Pricing Form	5.00%				
Airside Driving Simulator - Complete w/licenses Standard Style Positon/Cage ea.	UFA, Inc	Customization Categories Pricing Form	5.00%				
Airside Driving Simulator - Complete w/licenses Premium Style Positon/Cage ea.	UFA, Inc	Customization Categories Pricing Form	5.00%				
Installation, Setup, SAT and FAT 1- 4 systems	UFA, Inc	Customization Categories Pricing Form	5.00%				
Installation, Setup, SAT and FAT 5- 10 systems	UFA, Inc	Customization Categories Pricing Form	7.00%				
Onsite Training 1-3 persons	UFA, Inc	Customization Categories Pricing Form	5.00%				
Onsite Training 3-9 persons	UFA, Inc	Customization Categories Pricing Form	7.00%				
Ramp/Tower Simulator	UFA, Inc	Customization Categories Pricing Form	5.00%				
Training Management Cloud System	UFA, Inc	Customization Categories Pricing Form	5.00%				
Airport Database - Small	UFA, Inc	Customization Categories Pricing Form	5.00%				
Airport Database - Medium	UFA, Inc	Customization Categories Pricing Form	5.00%				
Airport Database - Large	UFA, Inc	Customization Categories Pricing Form	7.00%				
Airport Database - X-Large	UFA, Inc	Customization Categories Pricing Form	7.00%				
Maintenance Agreement Under $500,000	UFA, Inc	Customization Categories Pricing Form	5.00%				
Maintenance Agreement $500,000 - $1,500,000	UFA, Inc	Customization Categories Pricing Form	5.00%				
Maintenance Agreement over $1,500,000	UFA, Inc	Customization Categories Pricing Form	5.00%				
Custom Products/SKUs Scope Specific	UFA, Inc	Customization Categories Pricing Form	7.00%				